



ARTHUR CEVEY

PROFESSIONAL SAILOR & YACHT PROJECT MANAGER

Sales & Purchase Focus

CONTACT

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SOCIAL MEDIA

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TARGET ROLE

Sales & Purchase brokerage - listings,
market intelligence and client development
within an established house.

LANGUAGES

French - Native
English - Fluent - C2
Spanish - Fluent -C1
Italian - Fluent - B2

EDUCATION

2025–Present
Yacht Broker School
Currently completing

2015
Swiss Federal Diploma - Boatbuilder (CFC)
Chantier Naval du Vieux-Port, Versoix
CEPM Marcelin, Morges

DIGITAL & AI

Working knowledge of AI-assisted coding
Claude Code · OpenAI Codex

GENEVA · BARCELONA

BOATBUILDER · AMERICA’S CUP ATHLETE · YACHT PROJECT MANAGER

From building and racing yachts to selling them

Swiss yachting professional with 10+ years across professional sailing, boatbuilding, yacht operations and technical project delivery. Trained boatbuilder and America’s Cup / SailGP sailor, currently competing professionally while also supporting technical preparation and development within the team. In parallel, holding three active sailing yacht sales mandates, combining hands-on yacht knowledge with growing commercial exposure. Fluent in French, English, Spanish and Italian, and based between Geneva and Barcelona. I am now looking to join an established brokerage team to build commercial depth on a rare technical and operational foundation.

WHAT I BRING TO A BROKERAGE TEAM

YACHT & TECHNICAL

Boatbuilding (CFC)
Refit & yard coordination
Yacht operations
Technical assessment

CLIENT & RELATIONSHIP

Owner relationships
Listings & sales material
Technical communication
International communication

ENVIRONMENT & CODES

America’s Cup & SailGP
UHNW owner environments
Confidentiality & discretion
Multidisciplinary teams

PROFESSIONAL EXPERIENCE

2025–PRESENT

AC Signature Yachting - Founder & Yacht Consultant

- Founded an independent yacht consultancy: brand, legal structure, mandate framework, listing material and owner relationships.
- Currently holding three sale mandates on privately owned sailing yachts, including one exclusive mandate on a classic yacht.
- Advise owners on refit planning, technical assessment and yacht preparation; coordinate shipyards, suppliers and crew.

2022–2024

Alinghi Red Bull Racing - Cyclor & Powertrain Development, 37th America’s Cup

- Held a key role in the human-powered drivetrain programme, bridging engineering, prototyping, boatbuilding and on-water validation to America’s Cup standards.
- Performed as an elite cyclor, combining demanding physical preparation, resilience and team execution under pressure.

2022

SailGP Switzerland - Professional Sailor & Sailing–Shore Team Liaison

- Supported the launch of the Swiss SailGP programme, contributing to team setup, sailing–shore coordination and early operational readiness.

2019–2022

Yacht Management & Project Coordination - Project Manager & Owner Rep.

- Managed yacht maintenance, restoration, performance upgrades and professional sailing services, coordinating owners, yards, crew and suppliers.
- Oversaw planning, budgets, technical follow-up, quality control and operational requirements as owner–yard interface.

2019

ALTAIR 145 ft / 45 m - Deckhand | Deck Operations & Refit Preparation

- Played a leading role in daily deck operations during a transpacific programme, covering maintenance planning, passage preparation and deck standards with the owner onboard.
- Supported New Zealand refit preparation, coordinating deck-maintenance needs, technical priorities and operational readiness.

EARLIER CAREER

Professional Sailor, Boat Captain & Technical Team Member

- Competed with Alinghi, Team Tilt and Realteam across GC32 Racing Tour, Extreme Sailing Series and Youth America’s Cup programmes.
- Held boat-captain responsibility for preparation, maintenance, logistics and race readiness while competing as a professional sailor.

CAREER OBJECTIVE

To develop into a Sales Broker within an established brokerage house, combining strong technical yacht expertise with growing commercial experience, market knowledge and client relationship skills. Particular interest in sailing yachts, with a long-term ambition to expand into new-build projects.